

Kingsmill Club Advisory Meeting
June 8, 2021 Zoom Phone Conference

Karen Levy attended for President Debbie Argy. Summary below provided by Karen

Participants: Joel Paige, Chris Rucker, Dana Mahnke, John Sexton, Michael Pearce, James Paige, Jen Paige, John Hudson, Brandy Paty, Janet Parker, Karen Levy, Bill Goodale

Joel Paige

- Welcome – Next month want to begin in-person meetings and will also accommodate Zoom
- Thanks to all who worked on Pure Silk. LPGA, Pure Silk, Golf Channel all were very happy with entire event. This was the last year of the Pure Silk contract. It was a challenging tournament – bubble, inconvenience to members regarding use of Sports Club, testing, etc. KM would love to host in the future. No mention of getting a new sponsor. Financially KM Resort takes all the financial risk on the event. The sponsor puts in a certain amount and that is their only obligation.
- Good news is resort is very busy and back to pre Covid numbers. It happened so quickly and due to staffing issues can't keep up as would like to. Joel keeps in touch with Fords Colony and others in the hospitality industry and all are experience staff issues. Have had to hold off offering live entertainment because that brings more people (good thing) but without out the labor cannot adequately take care of guests. Having entertainment creates more demand. Can't find one dishwasher let alone 11 that they need! KM is operating with ½ staff that had in 2019 – some of that is by choice but most because the labor pool is not there. They have thrown money at the problem but still not able to fill all the vacancies. Busch Gardens still needs 1,000 more employees to open up completely.
- Marina rentals now available. Have 18 on waiting list for slips
- Will notice have put up new basketball hoops, volleyball nets, teether ball and bocce. Will communicate locations in newsletter
- Enclave doing very well. Have sold 10 units and 14 left. Have a verbal on 2. Hired an on-site Managing Brooker.
- In November expect to have all new sports club equipment. In the process of getting bids.
- Have hired a manager for the Mill
- First goal is to keep up with the growing business. There is a lot of business on the books.
- Feels Resort owes us the members more and are beginning to ramp up.

Chris Rucker

- April 19 new members. May 25 new members of which 6 are golf members.

Dana Mahnke

- Upcoming events:
- June 9th new member social – 40 new members attending
- June 16 Member Appreciation Party with Good Shot Judy
- June 21 Garden Plot Social
 - o The Garden Plot has been a huge success. Members are meeting each other and having so much fun. It's been a real sense of community.

Jen Paige

- Indoor Pool temporarily closed for deep cleaning, power washing bottom, etc. and should be up and running in a few days.
- River Pool – short staffed on life guards. Have had to rotate certified life guards from other areas to cover. Trying to hire a swim instructor.
- Fitness – sauna and steam room are undergoing some repairs. Coffee returning to Sports Club. Have hired a child care attendant.
- SPA – making very good progress. Had budgeted for May \$35,000 and actual was \$41,000 and that is for only 5 days whereas in May 2019 did \$65,000 with more days open weekly. Have hired a new Sports Club Manager and a SPA supervisor. Soon will offer hydro facials and other new services.

James Paige

- By far the busiest stretch of golf. Year to date 20,175. Last year did 12,335 and have done 3,000 over 2019
- LPGA Club Professional Tournament will be mid-July on River
- LPGA Amateur August on River and Plantation
- Eagles Patio chairs and painting done
- Woods effective now range always on grass. River in a few days
- Jr. Golf has started and doubled in participation
- Water station out and planning to place others on courses
- Summer Social very successful. Had 21 ladies and will continue to grow. Great menu and generous pours of wine
- Tennis Member/Guest largest number. Received tremendous amount of compliments

John Sexton

- Bar at River Pool Open Thursday through Sunday, hope to expand
- Mill is now open 7 days a week
- JLG open Thursday through Sunday and in a couple, weeks will expand to Wednesday
- July 4 on Eagles Patio will be a member's barbeque, details will be in newsletter.
- By July 8 Elements will offer Prime Rib Thursday Night. The employee who cooked all the prime rib for Harris Teeter is now a Kingsmill employee! Won't be the \$11.99 like Harris Teeter but close.
- Eagles – having service issues. Have hired an Eagle's Manager – Shana Meyers

- Have catered 2 weddings and several large golf groups.
- Soon will have grills at pool, and possible food trucks and Polar Snow.

Michael Pierce

- Will be doing some sodding around greens. Waiting on parts to fix fountain on Plantation #4
- Excited to have 3 new fairway mowers

John Hudson

- KCSA responsible for pavilion. Did work on roof and tables under the pavilion. KCSA is not having a July 4 picnic event will have the parade.
- Looking at replacing some of the benches on the loop with more conversational seating.

KLGA18 remarks by Karen were made at the request of Debbie:

1. Thank you for the bathrooms. They are so much better. Please look at Plantation #5 as has a musty odor. Could be just lack of air circulation as the window is boarded up.
2. Thank you for the water station on Plantation #10.
3. The Summer Social was well attended and encourage staff to listen to suggestions for improving the experience.